

Robert Lincoln Jones

Ann Arbor, MI | 947-500-9261 | rlincolnjones25@gmail.com | linkedin.com/in/lincoln-j | lincolnbuidls.tech

EDUCATION

University of Michigan – Ann Arbor (Double Major)

Ann Arbor, MI

Bachelor of Science in Physics and Economics

Aug. 2025 – May 2029

- Activities: 1 of 6 Finalists in the Michigan Investment Competition, Tech Scholar and Technical Consultant in Ross Business + Tech, Michigan Autonomous Robotic Vehicles (Machine Learning Researcher)

EXPERIENCE

Coretek Services

Farmington Hills, MI

March 2025 – Present

AI & Automation Solutions Intern

- Promoted from Summer Technical Consultant Analyst to founding member of the internal AI & Automation team.
- Created billing dashboards using **Azure Workbooks (SQL/KQL)** visualizing data for **400+ customers** and **221K+ cloud desktops**, synthesizing complex cloud usage and billing data into clear, actionable views for clients.
- Developed automations using **Python, Azure AI Foundry, and Power Platform**, projected to save **\$35,000 USD annually**.

Ross Business + Tech

Ann Arbor, MI

Tech Scholar

2025 – Present

- Recruited as a Tech Scholar to co-lead and run a new AI hackathon, the first collaboration of its kind between the Ross School of Business and the College of Engineering.
- Leading challenge design, operations, and coordination for the inaugural event.

Tech Plus Consulting

Ann Arbor, MI

Product Manager — Technical Analyst

Sept. 2025 – Present

- Leading product strategy and technical design for **Agori**, a quantitative finance recruiting platform supporting large-scale, competitive recruiting events for flagship customers like **Citadel**.
- Conducted technical architecture design and market research for an energy safety startup developing an **IoT dashboard SaaS** scalable to **thousands of deployed units**.
- Produced wireframes and product specifications using **React.js, Figma, and Replit** to align engineering, design, and business stakeholders.

Calico IT

San Diego, CA — Remote

Dec. 2024 – Oct. 2025

Software Engineer → Product Manager

- Served as a **product manager and technical resource** on a full client-facing AI project from design to delivery.
- Built and maintained an **AI agent system** used by **15+ employees** to automate ITSM and accounting workflows.
- Integrated **Halo PSA** and **Teams** using Python and RPAs to streamline daily business processes.

Tappan Hill Ventures

Ann Arbor, MI

Summer Research Analyst (Part-Time)

May 2025 – Aug. 2025

- Led technical and market due diligence on early-stage startups, **2 of which received investment**.
- Evaluated technology and market fit for **4 early-stage B2B SaaS startups** (including YC-backed companies).
- Synthesized findings into investment memos presented to partners.

PROJECTS

AWS & Lincoln Financial 10th Hackathon

1st Place Overall – \$5,000 Prize

- Led software architecture, product design, and presentation for an AI-driven benefits platform in under **24 hours**.
- Developed backend and AI systems using **React.js, Node.js, AWS, OpenAI, and ElevenLabs** ([Devpost submission](#)).
- Managed pitch and demo delivery, winning **1st place overall**.

Dialem AI – AI Customer Service Voice Agent

Head of Product, CEO & Founder

2025

- Built an end-to-end AI voice agent platform for multifamily real estate using **ElevenLabs and OpenAI**.
- Architected production infrastructure on **AWS** using **ECS, S3, and RDS** to support scalable concurrent call handling.
- Developed a full-stack app with **Next.js, React, and Node.js** for CRM/PMS integration and real-time data sync.

SKILLS

Technical: Python, JavaScript, SQL, HTML/CSS, Flask, React, NumPy, Azure, AWS, RPA

Business & Consulting: M365 Suite, Market Analysis, Process Automation, Cloud Strategy, Data Analytics, Client Communication, Due Diligence, Project Scoping, Presentation Design

Ask me about: My 3 state powerlifting records, music (all but country), Rubik's cubes, butterfly knife tricks